Raymond Kneipp · Full Stack Software Engineer

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Professional Summary

Software engineer with 8+ years of experience building full-stack applications. Marine Corps veteran who has led technical efforts and delivered production systems. Currently building a SaaS platform for American Legion posts to improve digital presence and member engagement.

Skills

Frontend: TypeScript, React, Next.js, TailwindCSS
Backend: Node.js, tRPC, PostgreSQL, Prisma, Drizzle ORM, Stripe, AWS

Work Experience

Founder & Software Engineer · ALPost Jun 2022 - Present

Cincinnati, OH (Remote) · alpost.org

- Founded and shipped a B2B SaaS platform for American Legion Posts, growing to 23 paying customers ($345 MRR, $5,562 total revenue) across 151 registered organizations, and securing an official partnership with American Legion Headquarters
- Built a multi-tenant website builder in Next.js, React, and TypeScript, enabling non-technical post commanders to manage mobile-responsive public sites with per-organization data isolation
- Engineered full-stack system using tRPC, Prisma, PostgreSQL, integrating Stripe billing, Cloudflare R2 storage, magic-link authentication, and deploying via Vercel + GitHub Actions CI/CD
- Drove a 13.9% trial-to-paid conversion rate through direct outreach to 90+ posts and self-serve onboarding flows optimized for low-tech users

Lead Software Developer · Zoee Jun 2023 - May 2025

Durham, NC (Remote) · zoee.com

- Designed and iterated a structured technical interview process across 3 intern cohorts, evaluating 8–12 candidates per round; mentored interns through onboarding and day-to-day engineering work
- Frontend: Led SSR rewrite using React Router and Vite, achieving 3x faster builds and improved SEO; built a coach marketplace with advanced filtering and paginated search, creating a new commission-based revenue stream
- Backend: Developed Python backend services and AWS infrastructure using Lambda, Aurora MySQL, and CloudFormation; resolved a calendar sync bug affecting appointment management and preventing ongoing revenue loss
- Collaborated directly with the product manager and designer to scope and ship features, translating specs and business requirements into engineering deliverables

Digital Wideband Systems Maintainer · U.S. Marine Corps Oct 2018 - May 2025

Cincinnati, OH

- Awarded Navy Achievement Medal (2021, 2024) for maintaining satellite communications systems enabling 1,800+ hours of connectivity, saving $27,000+ in generator repairs, and leading site establishment during multiple exercises across different bases in Bahrain, ensuring 100% operational readiness
- Served as Lead Software Developer at Zoee through a military deployment, continuing to deliver production software, demonstrating reliability and self-management across concurrent full-time responsibilities

Full-Stack Software Developer · RK Web (Self-Employed) Jan 2014 - Jan 2020

Cincinnati, OH

- Shipped 8+ client projects including e-commerce stores, lead-generation sites, and internal dashboards using React, Next.js, TypeScript, and Node.js
- Modernized legacy LAMP stack applications with SSR and responsive, mobile-first designs for small businesses across multiple industries

Education

Western Governors University · Bachelor's in Computer Science Jul 2026
LEARN Academy · Full Stack Developer Bootcamp Jun 2023